

KILOGOLDS

Investor Company Profile

Ethically sourced gold, coltan, copper and strategic minerals from East & Central Africa — positioned for transparent, scalable trade.

4

Operating countries

45+

Mining partners

100%

Traceable origin

24/7

Logistics hub

Prepared for business development, strategic partnerships and investor conversations • April 2026

This profile is structured as an investor-grade overview. Operating, licensing and certification references are summarized from company-stated website content and should be independently verified during due diligence.



Precious Metals Platform



Regional Origination

Nairobi-led platform with stated reach across Kenya, DRC, Tanzania and Uganda.



Compliance Focus

Conflict-free positioning, chain-of-custody process and third-party assay orientation.



Delivery Execution

Secure shipping, documentation support and transaction-oriented logistics handling.

KILOGOLDS

Premier African precious metals & strategic minerals partner

Contents

A visual, investor-facing structure modelled on premium corporate decks with clearer hierarchy, diagrams and decision-useful sections.



Section	Focus	What this section answers
01	Platform overview	Executive summary, company snapshot, market angle and operating rationale
02	Strategy & geography	Mission, vision, values, footprint and sourcing model
03	Commodity platforms	Gold, coltan, copper, cobalt and strategic minerals portfolio
04	Assurance & governance	Certification, compliance, logistics, business modules and revenue model
05	Investor lens	Management team, investment case, roadmap, risk and contact



Deck principle 1

Every page should make one argument clearly — not just store text.



Deck principle 2

Illustrate scale, network, route and product logic with visual blocks.



Deck principle 3

Separate verified facts from company-stated claims with prudent wording.

The uploaded JUNO reference deck uses strong section rhythm, KPI panels, ecosystem diagrams and product-platform pages as its design language. This revised KILOGOLDS profile follows a similar level of detail and pacing while staying specific to the mineral trade business.

Executive Snapshot

KILOGOLDS presents itself as a cross-border mineral sourcing and trading platform connecting African mine origin to global offtake markets.

Who KILOGOLDS says it is

- Founded in 2023 with a stated mission to bridge artisanal and regional mining supply to global
- Position itself as a platform to source ethically sourced gold, coltan, copper and strategic minerals with full traceability
- State operational presence across Kenya, DRC, Tanzania and Uganda, with Nairobi as headquarters
- Anchor regional sourcing links, transparent pricing, secure logistics and documentation-backed cross-border trade.

Operating signals

2023

Founded

20+

Active mining sites

2,500+

Miners supported

Market proposition

Ethically sourced minerals from East & Central Africa to global buyers seeking traceability and dependable documentation.

Execution proposition

End-to-end handling from sourcing, assay and chain-of-custody documentation to insured delivery coordination.

Trust proposition

Company-stated LBMA / ITSCI / ISO / ICGLR aligned positioning, AML/KYC orientation and third-party assay references.

Commercial proposition

Supports spot or structured trade conversations, reportedly including MT103, DLC and SBLC payment methods.

What an investor or strategic partner should notice first

- The platform is not just a product seller; it is presented as a supply-chain orchestrator with sourcing, assurance and delivery layers.
- Its strongest differentiator is the combination of African origin access with traceability-led positioning for global compliance-sensitive buyers.
- Commercial upside depends on scaling reliable origin volumes, tightening governance and converting website claims into institution-grade documentation.

Investor Value Proposition

A compact summary of why the model can be attractive when paired with robust governance, origin control and commercial discipline.



High-value product mix

Gold and strategic minerals provide strong dollarized trade value per shipment and allow selective margin expansion through trusted origination.



Africa-to-world trade bridge

The stated footprint sits inside a region with deep mineral relevance yet persistent demand for cleaner, more transparent market access.



Asset-light scalability

Trading, aggregation, documentation and logistics coordination can scale faster than pure extraction CAPEX models.



Compliance premium potential

Verified traceability and bankable documentation can justify premium relationships with refiners, industrial users and investors.

Practical investor read: A differentiated minerals platform can win when it converts regional access into institution-ready trust. The strongest returns case comes from disciplined origination, repeat buyers, financing partnerships and compliance systems strong enough to support larger ticket transactions.

Market Opportunity

KILOGOLDS is positioned where three demand currents meet: bullion demand, industrial metals demand and traceable critical minerals demand.



Precious metals demand

Gold remains attractive for investment, reserve diversification and wealth preservation, supporting a steady global buyer base.



Energy transition demand

Copper, cobalt and rare earth materials remain critical to electrification, batteries, grids and clean-tech supply chains.



Responsible sourcing demand

Industrial buyers increasingly need conflict-sensitive, auditable and documented supply — especially for African origin materials.

Why this positioning can matter

- Buyers increasingly distinguish between commodity availability and commodity bankability; traceable origin with clean paperwork has commercial value
- Commodity metals remain globally relevant, but cross-border friction and documentation gaps create room for a platform that professionalizes the route to market
- A company able to aggregate, certify, package and deliver consistently can defend margins better than a simple broker with no operating infrastructure.

The KILOGOLDS angle

Demand lane	What buyers need	KILOGOLDS response
Bullion	Purity, trust, insured delivery	Gold bars, assay-backed trade
Industrial metals	Specification consistency	Copper, cobalt, tin and concentrates
Critical minerals	Traceable chain of custody	Conflict-sensitive sourcing model

Company Story

The business narrative is built around linking African origin value with cleaner global trade execution.



KILOGOLDS describes its journey as a response to three structural gaps in the market: under-monetized mine origin, fragmented compliance, and insufficient trust between suppliers and end-buyers. Founded in 2023, it presents itself as a Nairobi-led trading platform designed to professionalize that link with transparent documentation, ethical sourcing language and export-ready execution.

2023 Founded

2024 DRC expansion

2024 LBMA claim

2025 Tanzania & Uganda

2026 Scale-up focus

Stage	Narrative	Strategic meaning
Company launch	Initial gold trading operations from Nairobi	Establishes commercial base and buyer relationships
Regional expansion	Broader sourcing reach into DRC and later Tanzania / Uganda	Improves product diversity and volume pipeline
Traceability push	Adopts company-stated blockchain / assay / compliance positioning	Targets higher-trust buyer segments
Scaling phase	Moves toward a portfolio model across bullion and industrial minerals	Creates more resilient revenue mix

Investor note: the real value is not the story alone, but the extent to which each stage is supported by repeat contracts, verified licenses, bankable controls and documented partner relationships.

Mission, Vision & Core Values

A useful framing slide for partners and investors who need to understand the intended long-term identity of the business.



Theme	KILOGOLDS framing
Mission	To ethically source and deliver premium African minerals to global markets while uplifting mining communities through fair trade, environmental stewardship and transparent supply chains.
Vision	To become Africa's most trusted mineral trading partner, recognized for integrity, sustainability and excellence in precious metals and strategic minerals.
Values	Integrity • Sustainability • Excellence • Traceability



Integrity

Transparent dealings, legal discipline and a bias toward verifiable documentation.



Sustainability

Community-minded sourcing language and attention to long-term access to origin.



Excellence

Commodity quality, market readiness and professional export execution.



Traceability

Document-backed chain of custody from mine to market.

Strategic interpretation

These statements are investor-friendly because they move the company away from “transaction-only” positioning and toward “trusted trade infrastructure.” The challenge is operationalizing them through measurable sourcing, audit, KYC/AML and delivery practices.

Geographic Footprint

The stated network spans four operating countries across East and Central Africa, with regional product specialization.



Kenya

HQ / trading coordination

Gold trading, administration, buyer interface

DRC

Core origin market

Gold, coltan, copper, cobalt, tin

Tanzania

Regional expansion

Rare earths, silver and supporting trade routes

Uganda

Regional trade lane

Supplementary sourcing and logistics linkage

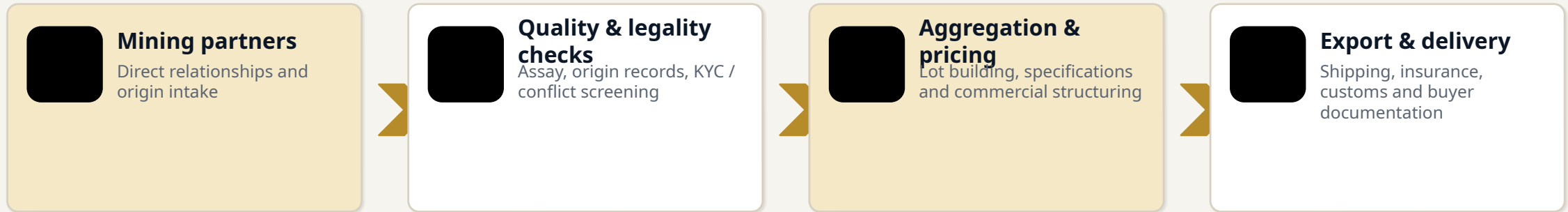
Footprint logic

Nairobi anchors the commercial front-end. DRC supplies the deepest strategic mineral story. Tanzania and Uganda widen regional optionality and provide route diversification. For investors, the footprint becomes stronger when each geography has clear legal entities, repeat suppliers, banking pathways and verifiable shipment history.



Sourcing Model

The operating model appears designed around a direct-origin, documentation-first trade flow rather than anonymous secondary sourcing.



Why direct sourcing matters

- Improves control over origin data and product consistency.
- Reduces intermediary margin leakage and strengthens supplier loyalty.
- Creates better conditions for chain-of-custody documentation and conflict-sensitive screening.

What must mature with scale

- Supplier onboarding playbooks and periodic risk reviews.
- Document retention, audit trails and reconciliation controls.
- Repeatable export processes that survive larger transaction volumes.

Supply Chain Transparency

KILOGOLDS emphasizes end-to-end visibility: origin records, independent assay, shipment tracking and blockchain-backed certificates.



Mine origin

Source documentation, mine records, local certifications



Assay & inspection

SGS / Bureau Veritas references for quality verification



Movement control

GPS and shipment-level visibility during transit



Digital proof

Blockchain-linked chain of custody and certificate traceability

Transparency architecture

This matters because many buyers do not merely purchase metal; they purchase confidence. A transparency-led operating model can help close transactions faster, reduce diligence friction and justify longer-term partnerships. The most important next step is converting each layer into a formal, auditable SOP.

Commodity Portfolio Overview

The current portfolio spans precious metals, base metals and strategic minerals, giving the company both value density and diversification.



Commodity	Positioning	Typical application	Origin
Gold bullion	LBMA-style investment and refinery product	Investment, reserves, jewelry, settlement	Kenya / DRC
Coltan	High-grade tantalum-bearing concentrate	Electronics, capacitors, aerospace	DRC / Rwanda
Copper cathode	LME Grade A stated product	Electrical, construction, renewables	Katanga, DRC
Tin concentrate	Industrial mineral / alloy input	Soldering, electronics, fabrication	Maniema, DRC
Rare earth elements	Strategic concentrate platform	Magnets, batteries, electronics	Burundi / Tanzania
Silver / PGM / cobalt / tungsten	Selective supplementary portfolio	Industrial / investment / EV supply	Regional sources

Portfolio strategy

Gold anchors credibility and cash value. Copper and coltan support industrial relevance. Rare earths and critical minerals give future-facing strategic optionality. This combination makes the platform more resilient than a single-product trader.

Value density

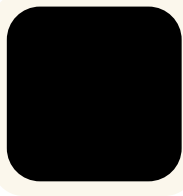
Industrial relevance

Strategic optionality

Portfolio resilience

Gold Bullion Platform

Gold is the lead trust product: high value density, clearer quality language, and strong buyer familiarity.



Gold Bullion

LBMA Certified

- Purity: 99.99% (24K)
- Weight options: 1kg, 100g, 1oz, 10g
- Standard: LBMA Good Delivery style
- Origin: Kenya / DRC

Website-listed price example: \$2,385/oz

Commercial significance

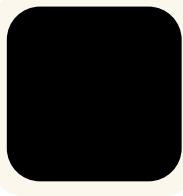
- Bullion is often the fastest product for buyer trust because purity, weight and settlement conventions are familiar across markets.
- High dollar value per shipment creates efficient working-capital turnover when delivery, insurance and payment controls are tight.
- For investor communications, gold strengthens brand gravity even when other minerals drive volume growth.

Gold platform priorities

- Refinery and investor buyer relationships
- Bankable purity / assay package
- Clear export and ownership documentation

Coltan & Tantalum Opportunity

Coltan strengthens the strategic-minerals narrative because of its role in electronics, aerospace and advanced manufacturing.



Coltan (Tantalum)

ITSCI Certified

- Ta₂O₅ content: 30%–45%
- Nb₂O₅ content: 15%–25%
- Moisture: <8%
- Origin: DRC / Rwanda

Pricing stated as POA

Why coltan matters strategically

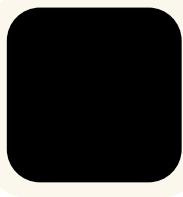
- Links the brand to technology supply chains rather than only traditional commodity markets.
- Can attract buyers who value origin controls and conflict-sensitive documentation more than simple lowest-price procurement.
- Allows the company to tell a critical minerals story that is aligned with long-term industrial demand.

Execution requirement

Because coltan is diligence-sensitive, documentation discipline is not optional. Supplier mapping, origin tagging, assay integrity and buyer reporting become decisive value drivers.

Copper & Cobalt Platform

These products align the business with electrification, infrastructure and industrial growth trends.



Copper Cathode

LME Grade A

- Purity: 99.99% Cu
- Size: 914 × 914 × 12 mm
- Weight: ~125kg/sheet

Website-listed price example: \$9,200/T



Cobalt

Battery Grade

- Co content: 8%–12%
- Form: Concentrate / hydroxide
- Refined purity reference: 99.8%

Pricing stated as POA

Platform logic

- Copper widens buyer relevance into electrical, construction and renewable energy markets.
- Cobalt deepens the EV / battery narrative and raises strategic investor interest.
- Together they move KILOGOLDS beyond “precious metals merchant” into a broader future-materials platform.

Key watchout

Industrial buyers demand consistent specification, dependable lot sizing and predictable logistics. Scalability therefore depends on disciplined aggregation and QA, not just commodity availability.

Strategic & Industrial Minerals

A broader set of products can widen commercial reach and create cross-selling capacity with industrial buyers.



Product	Specification cue	Commercial relevance	Origin
Tin concentrate	Sn 65%–75%	Electronics, solder, industrial alloys	Maniema, DRC
Rare earth elements	REO 55%–65%	Magnets, batteries, electronics	Burundi / Tanzania
Silver ingots	99.9%, LBMA style	Industrial + investment hybrid demand	Tanzania / DRC
Platinum / palladium	99.95% stated purity	Industrial catalysts and premium investment	South Africa / Zimbabwe
Tungsten	WO3 65%–75%	Cutting tools, electronics, defense	Rwanda / DRC

Portfolio implication

This wider catalogue makes the company more interesting to trading houses, industrial offtakers and financing partners because it increases optionality. It also creates a stronger story for investor decks: one platform, multiple mineral routes to revenue.

Quality Assurance & Certification

The company's trust narrative is built around assay integrity, certification references and documented product verification.



Independent assays

Every shipment is stated to be verified by SGS or Bureau Veritas.



Blockchain traceability

Company states a full chain of custody from mine to market.



Certification set

LBMA Responsible Gold, ITSCI, ISO 9001 and ICGLR are highlighted on the website.

Assurance layer	Stated mechanism	Investor relevance
Product quality	SGS / Bureau Veritas assay reports	Supports pricing confidence and dispute reduction
Source authenticity	Origin documentation and certification	Strengthens buyer diligence and anti-fraud protection
Chain-of-custody	Blockchain certificate / verification portal	Useful for trust, storytelling and process control
Standards posture	LBMA / ITSCI / ISO / ICGLR references	Signals readiness for compliance-sensitive buyers

Prudent note: these items are presented as company-stated credentials and should be independently validated before major financing or offtake commitments.

Compliance & Governance

A trade platform handling high-value minerals benefits from governance that feels closer to finance than informal brokerage.



Governance area	Website signal	What mature investors will expect
Legal registrations	Kenya, DRC, Tanzania and Uganda entities / licenses listed	Copy documents, entity charts and standing verification
AML / KYC	Site states adherence to AML and KYC requirements	Policy pack, onboarding controls and screening records
Third-party audits	Annual Deloitte audits stated	Audit scope, opinions and remediation history
Conflict-free sourcing	ITSCI / ICGLR framing	Mine-level screening, incident logs and escalation protocols
Data retention	Blockchain / documentation process implied	Document repository, approvals and access controls

Governance takeaway

For serious partners, governance is not back-office overhead; it is the main condition for larger limits, lower friction and premium buyer trust. A formal governance pack would likely unlock disproportionate commercial value.

Logistics & Delivery Capability

The profile emphasizes secure export handling, insured delivery and documentation-backed shipment management.



Secure movement

Worldwide shipping with full insurance coverage is part of the core buyer proposition.



Visibility in transit

Real-time movement visibility and shipment tracking are highlighted.



Documentation package

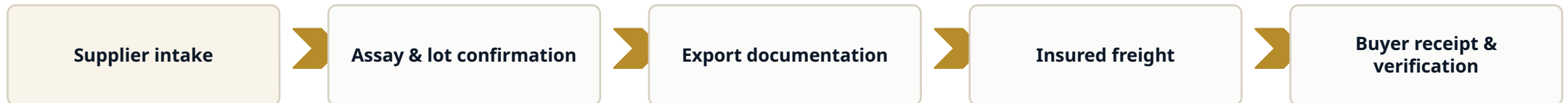
Origin papers, assay reports and compliance records support customs and buyer receipt.



Settlement support

Structured payments and trade-finance friendly workflows are referenced.

Illustrative delivery flow



Operational advantage comes from standardizing these steps into repeatable SOPs so buyers experience speed, clarity and confidence every time.

Business Modules

For investors, KILOGOLDS is easiest to understand as a modular trade platform rather than a single linear business.



Module	Function	Value driver
Origination	Mine and supplier access, volume aggregation	Secures product availability and pricing leverage
Quality & compliance	Assay, origin proof, traceability, KYC/AML	Transforms commodity into bankable inventory
Trading & structuring	Pricing, quotes, contracts, payment coordination	Creates margin and transaction throughput
Logistics & delivery	Insurance, customs, freight and buyer handover	Improves trust and repeatability
Investor / partner relations	Strategic offtake, financing, JV and buyer growth	Supports capital access and scale

Module logic

This modular view is useful because each layer can be improved, financed or partnered independently. For example, the company could keep origination and compliance in-house while partnering for logistics finance or refining access.

Modular scaling potential

Partnerable architecture

Lower capex intensity

Higher strategic optionality

Revenue Model

The most credible revenue story combines product margin with transaction services and strategic relationship income.



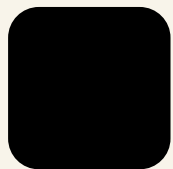
Revenue source	How it works	Scalability profile
Commodity margin	Buy-sell spread on bullion and mineral lots	High if supply is reliable and documentation is trusted
Structured transaction fees	Premium services around documentation, logistics or handling	Moderate and sticky with repeat buyers
Strategic offtake arrangements	Longer-term supply agreements with industrial buyers	Can improve visibility and financing access
Partnership economics	JV / financing / route access agreements	Selective but valuable for expansion

Commercial interpretation

A trading platform becomes more investable when revenue is not entirely dependent on one-off spot deals. The ideal path is to turn ad hoc trading into repeat contracts, then layer predictable service economics around compliance, logistics and financing enablement.

Executive Team

The website presents a management group with complementary experience across mining, logistics, ethics and finance.



Michael Otieno

Chief Executive Officer

Former geologist; 25+ years in East African mining; MBA from Baraton University.



Grace Mwikali

Chief Operating Officer

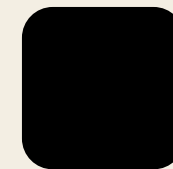
DRC & Zambian copperbelt logistics specialist; previously at Glencore International.



Dr. Aisha Kondo

Head of Ethical Sourcing

Responsible Minerals Initiative certified; PhD in Sustainable Mining from UCT.



James Kariuki

Finance Director

Former CFO at East African Metals Exchange; CPA(K); CFA Level III candidate.

Leadership quality will ultimately be judged by execution: supplier discipline, buyer conversion, compliance quality and delivery repeatability. Still, the presented team structure is directionally strong because it maps clearly to the most important operating levers.

Investor Case

A concise investment thesis for strategic partners, family offices, commodity financiers and growth investors.



Differentiated access

Regional origin access in African mineral corridors that matter globally.



Trust architecture

Traceability, assay and compliance orientation create premium buyer appeal.



Scalable economics

An asset-light platform can scale through repeat offtake and structured trade flow.

Who this profile may resonate with

Partner type	What they may value	Typical angle
Commodity buyer / refinery	Reliable origin, clean documents, consistent lots	Offtake / repeat supply
Trade financier	Structured flow, visibility, collateral logic	Working capital / transaction finance
Strategic investor	Regional foothold plus critical minerals story	Growth capital / platform expansion
Operating partner	Route, compliance or logistics specialization	JV or operating alliance

Strategic Goals & Roadmap

A practical roadmap should balance growth with institutional readiness.



Strategic horizon	Goal	Why it matters
Near term	Consolidate repeat suppliers and repeat buyers	Reduces volatility and strengthens revenue visibility
Near term	Formalize compliance pack and audit-ready processes	Unlocks larger tickets and better financing conversations
Mid term	Scale portfolio depth in gold, copper and coltan	Builds diversification without losing operational focus
Mid term	Strengthen strategic partnerships in logistics / refining / finance	Improves route efficiency and commercial reach
Long term	Become a recognized African-origin trade infrastructure brand	Creates enduring valuation beyond transaction margin

Roadmap principle: grow only as fast as trust systems can support.

Risk Management

A strong profile anticipates risks plainly and shows how management can contain them.



Risk	Potential impact	Mitigation direction
Origin / conflict sensitivity	Buyer rejection, regulatory friction, reputational damage	Supplier screening, traceability controls, incident escalation
Documentation gaps	Delayed customs, payment friction, dispute risk	Standardized document packs and control checklists
Counterparty risk	Non-payment or delivery mismatch	KYC, staged contracts, bank-oriented settlement tools
Logistics disruption	Shipment delay, insurance events, cost overruns	Multiple route options, insured transit, tracking visibility
Working capital pressure	Missed trade opportunities or slow throughput	Structured finance, inventory discipline, repeat-buyer planning

The best investor-facing risk language is neither defensive nor vague. It shows management understands the business hazards and is building systems to keep growth durable.

Closing Profile & Contact Page

A final summary page designed for sharing with investors, strategic buyers and trade partners.



KILOGOLDS

Premier African precious metals & strategic minerals partner

- Regionally positioned mineral sourcing and trading platform
- Traceability-led commercial story with buyer trust at the center
- Portfolio spanning precious, industrial and strategic minerals
- Designed to appeal to offtakers, financiers and strategic partners

Suggested next conversation

Commercial buyers: product availability and documentation pack
Strategic investors: governance roadmap and scale plan
Trade financiers: controls, collateral logic and repeat flow

Business profile summary

Field	Detail
Core business	Ethically sourced minerals and precious metals trading
Products	Gold, coltan, copper, tin, rare earths and selected strategic minerals
Geographic focus	Kenya, DRC, Tanzania and Uganda
Buyer value	Traceability, assay-backed quality, secure logistics
Suggested use	Investor, buyer and partner introduction document

Prepared from publicly visible company website content and expanded into an investor-grade narrative structure. Independent due diligence is recommended before reliance on any licensing, certification or pricing statement.